

Uniquus Consultech raises \$10 million in Series B Funding

The funding comes on the heels of rapid growth and launch of new solutions

Mumbai, 18 April 2024: Uniquus Consultech, a tech-enabled global platform that offers ESG and Accounting & Reporting Consulting, announced today that it has raised \$10 million in Series B funding. The round was led by Nexus Ventures with participation from Sorin Investments.

In just over a year of launch, Uniquus has scaled up significantly with offices in eight cities across the US, India, and the Middle East with over 350 high-performing professionals led by 40 Partners and Directors, serving more than 150 clients. During this period, Uniquus has also launched an AI Assistant for financial reporting and ESG, and a tech platform for ESG data management and reporting.

With its unique combination of an integrated global delivery model, tech-enabled consulting, and an attractive equity incentive plan; Uniquus has been able to attract both high-quality talent and marquee clients globally.

This latest infusion of capital will be used for the next phase of Uniquus' growth, which will be fuelled by scaling-up of existing solutions, launch of adjacent service offerings and geographical markets, and continued investments in technology.

Nexus Venture Partners is an India-US venture fund started by successful entrepreneurs, with a focus on enterprise technology and Digital India spaces. Sorin Investments is an early-stage tech fund founded by private equity veteran, Sanjay Nayar.

Jamil Khatri, Co-Founder & CEO of Uniquus, said, "We are heartened to see a very positive response to the Uniquus value proposition from clients, talent and the wider ecosystem, which has enabled us to scale up in a short period of time. Our clients have been encouraging us to explore adjacent solutions and high-quality talent has been approaching us with new capabilities. The current round of funding will enable us to expand our solutions portfolio, explore new markets, and further accelerate our growth plans."

Anup Gupta from **Nexus Ventures** said, "The company's unique cloud delivery model coupled with proprietary technology is a game-changer for clients. Uniquus leverages both technology and people to deliver a holistic and compelling value proposition for clients. We are delighted to see a new global tech-enabled consulting company take shape."

Sharing his views on the investment, **Sorin Investments' Sanjay Nayar** said "We are excited to partner with Uniquus in their journey to redefine the consulting landscape. The company's chosen markets of India, US and the Middle East all offer significant opportunities either due to their growth potential or their absolute size. The Uniquus team has continued to demonstrate their ability to execute to seize the significant opportunities before them."

The Series B funding marks a significant milestone in Uniquus' journey, affirming investor confidence in its vision, team, and potential for long-term success.



Press Release

About Uniquus Consultech:

Uniquus Consultech is a global tech-enabled consulting company that specializes in ESG and Accounting & Reporting Consulting. The Company is co-founded by consulting veterans Jamil Khatri and Sandip Khetan and backed by marquee investors such as Nexus Venture Partners, Sorin Investments, and other angel investors. Anu Chaudhary, a global ESG specialist with over 20 years of experience, serves as the Global Head of ESG.

With operations in the US, India, and the Middle East, Uniquus is committed to leveraging technology and an integrated global delivery model to provide best-in-class consulting services that drive measurable results and create long-term value for its clients.

For more information, please visit: www.uniquus.com

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