

## 7 common myths

## MYTH #1

### Myth

A comprehensive TPRM program is only essential for organizations with thousands of third parties.

### Reality

Even a single vulnerability in your third-party ecosystem — extending to fourth and nth parties — can jeopardize your entire supply chain. You are only as secure as your weakest link.

### How to Address It:

Implement a **“fit-for-purpose”** TPRM program to right-size your efforts and resources and address the risk of an evolving threat landscape.

## MYTH #2

### Myth

All third parties present the same level of risk.

### Reality

Third parties differ significantly in risk exposure, data sensitivity, and operational criticality. A one-size-fits-all approach is ineffective.

### How to Address It:

Implement a **risk-based approach** for a more effective and efficient TPRM program.

## MYTH #3

### Myth

More assessments lead to a stronger TPRM program.

### Reality

Many organizations over-engineer TPRM assessments without realizing actual risk reduction.

### How to Address It:

Optimize the assessments by adopting a combination of **modernized and intelligent automation techniques** for risk identification.

## MYTH #4

### Myth

Traditional risk assessments are an essential pillar of effective TPRM.

### Reality

In risk posture, the likelihood and impact of an incident are dynamic through a third-party lifecycle. Over-reliance on a one-time snapshot gives the organization a false sense of security.

### How to Address It:

Adopt a **data-driven algorithmic approach** combining **internal and external parameters** to ensure ongoing visibility and reduce efforts and reliance on manual risk assessments.

## MYTH #5

### Myth

Rigorous risk assessments lead to a robust TPRM

### Reality

Risk mitigation is often overlooked, while risk identification gets hyper attention in the TPRM lifecycle.

### How to Address It:

Focus more on **‘act’** than **‘assess’** to reduce the overall risk by utilizing previous issues to address fundamental root causes.

## MYTH #6

### Myth

TPRM is independent of procurement, IT, or information security.

### Reality

Risk mitigation is often overlooked, while risk identification gets hyper attention in the TPRM lifecycle.

### How to Address It:

Identify clear **RACI**, including the level of involvement throughout the **third-party lifecycle management**, and use **hyper-automation** to reduce coordination debt.

## MYTH #7

### Myth

Only technology third parties are relevant for TPRM.

### Reality

While cybersecurity is a significant concern, TPRM involves compliance, operational risk, financial stability, legal risks, and service continuity.

### How to Address It:

Consider all **significant risk areas** (relevant to your organization) and the **100% third-party ecosystem** while defining the building blocks of your TPRM program.

# TPRM IN-A-BOX

At Uniquus, we specialize in helping you establish, manage, and optimize a modernized, **fit-for-purpose** Third-Party Risk Management (TPRM) program.



 Our Accelerators

 Our Approach

## Foundational Pillars



### Visibility:

100% coverage for the third-party ecosystem



### Efficiency:

40% efficiency improvement in the first



### Consistency:

Improved consistency across the life-cycle



### Risk reduction:

Proactive risk reduction for early interventions



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