IPO READINESS SERVICES

Going public and navigating the complex landscape of an Initial Public Offering (IPO) is one of the most significant milestones for most entities and requires expertise and experience. IPO Readiness is a core service offering for us, where we guide companies through every stage of this critical process. We work closely with management teams to ensure robust planning and subsequent execution of the various aspects involved in an IPO journey. We have rich expertise in the IPO cycle across different capital markets be it the USA, India, London, Middle East or Singapore covering financial and non-financial regulatory requirements, governance, internal controls, and communications plans. Our teams have significant experience with traditional IPO transactions, SPAC transactions as well as Investment Trust transactions such as REIT or InVIT offerings.

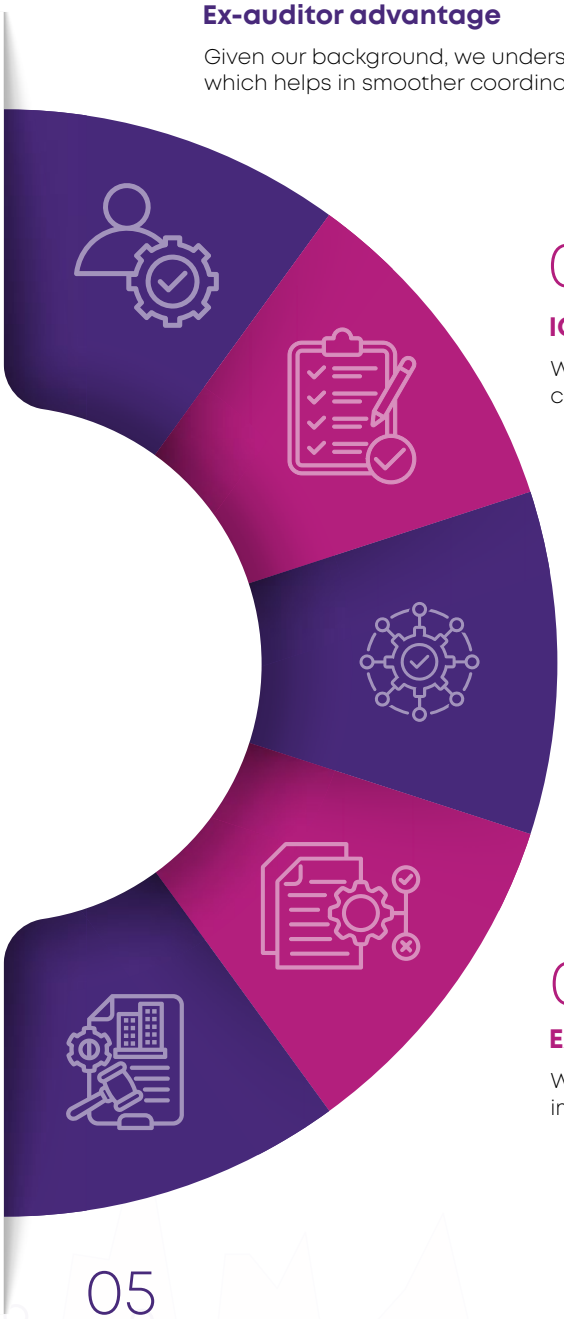
Our expertise spans financial information preparation, audit support, governance and controls compliance, and public company-ready closing processes. We also provide Project Management Office (PMO) support, ensuring seamless execution and stakeholder coordination. Additionally, we provide strategic guidance on ESG, investor relations, and FP&A maturity, equipping organizations for a successful transition to a publicly listed entity.

Our Differentiators

01

Ex-auditor advantage

Given our background, we understand auditor expectations, deliverables, and timelines well, which helps in smoother coordination and faster closure of audit-related matters.



02

ICA support

We actively assist in the preparation and closure of ICA certificates, helping companies navigate one of the key workstreams during the IPO process.

03

RFS preparation capability

Preparation of Restated Financial Statements is one of the most critical and management-intensive workstreams. Our ability to independently drive this process significantly reduces management bandwidth requirements.

04

Execution-led model

We are not just advisors; we work alongside management teams to drive implementation and closure.

05

Management bandwidth protection

Acting as an extension of management and helping them stay focused on running the business during the IPO journey.

Broader Themes at Each Stage of an IPO

Pre IPO

IPO Excellence Program

- Segment reporting readiness
- Cash flow quality review
- Identification of historical accounting/ reporting issues
- Financial statement consistency review
- KPI governance framework
- Disclosure benchmarking
- Selling Shareholder & Promoter Readiness

During the IPO process as PMO

IPO Data Governance and Data Room Management

End-to-end ownership of data flow, data room management, information requests, document governance, and stakeholder coordination.

IPO Issue Resolution Cell

We have accumulated significant experience around SEBI observations across industries. We help companies proactively identify and address potential areas of concern in offer documents, thereby improving filing readiness.

IPO Technology and Automation Suite

- IPO Readiness Tool
- Unify PMO Platform
- KPI Repository
- Automated trackers and dashboards

IPO Technology and Automation Suite

- DRHP drafting tracker
- Regulatory comments tracker
- Auditor deliverables tracker
- Open issue tracker
- Critical path monitoring
- Weekly management dashboard

CS Office Support

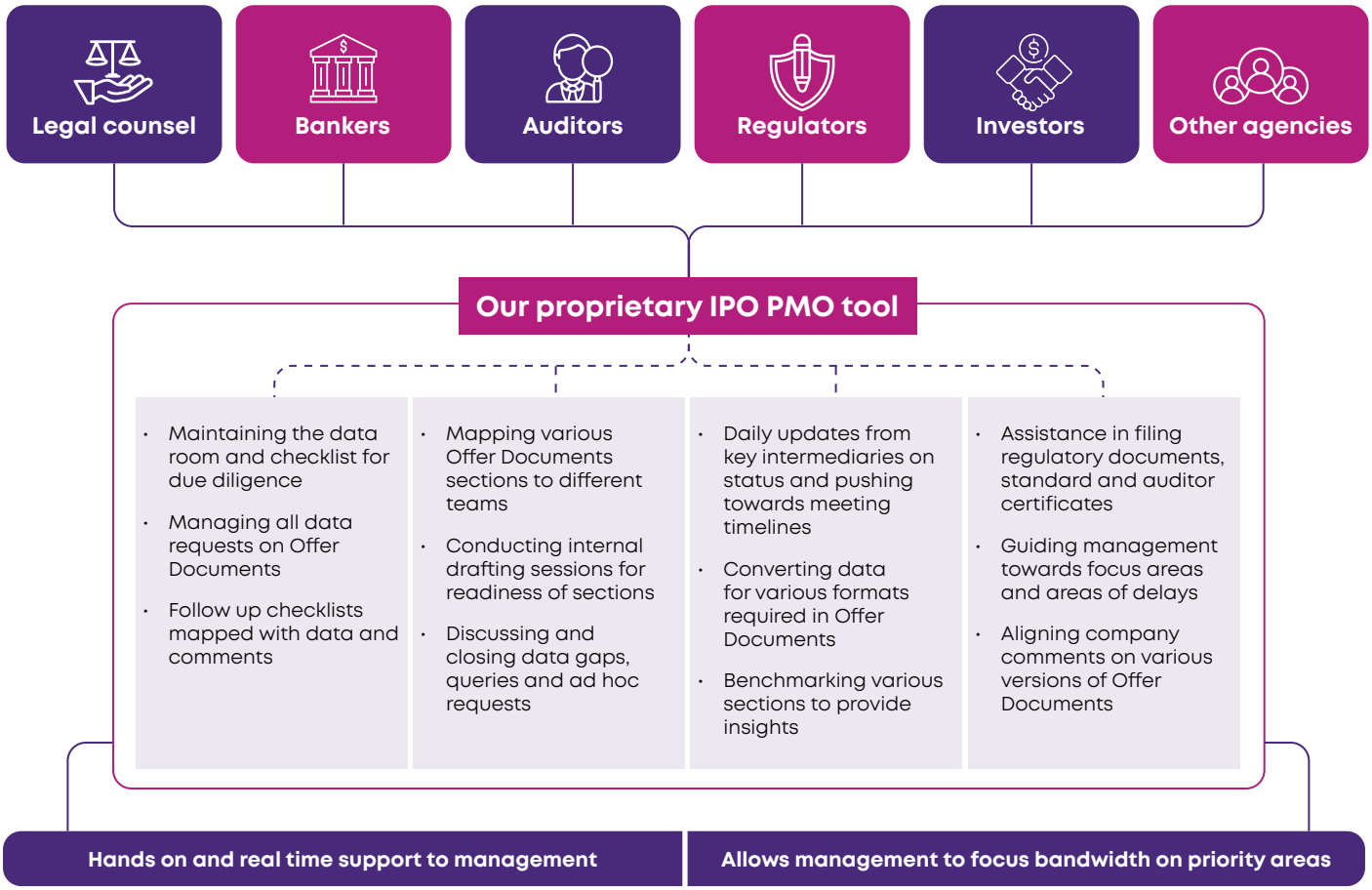
The CS function is often one of the most stretched teams during an IPO due to lean team structures and increased governance and compliance requirements. We can position ourselves as an extended arm of the CS team and provide additional execution bandwidth throughout the process.

Post IPO

Public Company Transition Program

- Quarterly reporting
- Earnings release process
- Investor presentation support
- Listing Obligations and Disclosure Requirements (LODR) compliance
- Listed company governance and compliance support

Project Management Assistance on the IPO Process



Our IPO PMO tool: Unify

Key PMO Activities

One-time Activities

- PMO tool setup
- Customize as per IPO journey of the Company

Recurring Activities

- Prepare
- Manage
- Monitor
- Coordinate

Coordination among parties

- Auditors
- Bankers
- Lawyers

Robust PMO throughout the engagement

- Planning
- PMO tool setup and management
- Knowledge transfer session updates
- Summarize meeting notes
- Engagement update
- Communicate

Focus on Our IPO Enablers

IPO Readiness Assessment Tool

Use of proprietary IPO readiness toolkit including detailed checklist helps in preparation for each phase; planning, preparation and listing. This checklist is further segmented into 7 themes like strategy, finance, legal, tax, compliance, governance, investor relations.



Click here to access the tool

Quarterly IPO Updates

Uniqus shares "IPO Insights," a quarterly thought leadership newsletter that keeps you updated on the latest market trends and developments and delivers informed solutions.



Click here to access the insights

Why Us

1 Our co-founders, Jamil Khatri and Sandip Khetan, have deep experience building and leading IPO readiness practices for two Big 4 firms - in India and globally.

2 Experienced partners who have led capital market groups at Big 4 firms.

3 Partners and teams with deep audit experience and audit firm relationships – to navigate the audit process practically across all major markets.

4 Proprietary IPO PMO tool which comes pre-equipped with task descriptions, checklists, benchmarking, templates, and guidance tailored for critical deliverables.

5 A deep talent pool across India, the USA, and the Middle East. A team which is hands on, focused on implementation and truly works as an extension of management.

6 Our team has experience of working with various law firms and investment banks and understanding of their expectations. We leverage this experience and familiarity in reaching timely closures on critical matters in the IPO process.

CHANGE THE WAY CONSULTING IS DONE

USA | INDIA | MIDDLE EAST

In case of any query, please write to us at ***businessinquiries@uniqus.com***.

To know more about us, scan this code

or follow us on